TESLE POWERWALL CERTIFIED INSTALLER



# LET'S TALK SOLAR

YOUR CUSTOM SUN BADGER SOLAR PROPOSAL



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#### ABOUT SUN BADGER SOLAR

Sun Badger Solar began as a simple idea in a small house in Milwaukee. Two solar veterans, brothers-in-law Trevor Sumner and Kris Sipe, had grown frustrated with the trends they saw after decades in the industry – poor-quality panels, long construction timelines, and high prices. They took a leap of faith and launched Sun Badger Solar in February 2018.

From the start Sun Badger Solar, they decided, will be something new entirely. Sun Badger Solar was built on a few core values – source and offer only the best equipment available, build the best systems money can buy, and create enormous savings for their customers. That starts by installing only the best equipment. Even when they started, Kris and Trevor understood that going solar is a once-in-a-lifetime decision. Their mantra became, "We install the same quality systems on your roof that we would put on our own houses."

Kris and Trevor's goal is to build you the longest-lasting system with the best workmanship warranty in the market all inside the shortest install timeline. Our Midwest roots have grown into four states. We are NABCEP graduates, master electricians, dedicated project managers, ladder-climbing installers, solar advocates, and your Floridian neighbors.

When you bought your home you decided to stop throwing away money and build equity. With rising electricity rates, we are here to help you do the same with solar.

#### THE COST OF RISING UTILITIES

Like we said, electricity rates are rising as much as **3.99%** every year.\* So what does that mean for you? Let's look specifically at your numbers.

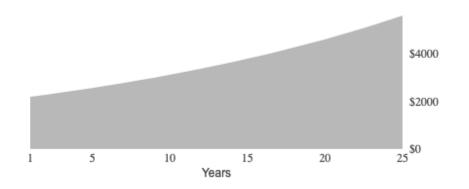
\$182 Your utility bill today \$466

\$90,860 Total utility cost over 25 years\*

Your bill in 25 years\*

in 25 years

Utility bill over 25 years



\*Utility payments will vary based on local rates and rate changes. Local rates are subject to change.



#### WHAT OUR CUSTOMERS THINK & OUR REFERRAL PROGRAM





#### TAKE THE POWER INTO YOUR OWN HANDS, LITERALLY WITH THE SUN BADGER SOLAR APP!

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Sun Badger is constantly working to deliver their customers the easiest solar experience on the market. Now we're upping the ante with our new app that puts you in control of every part of your solar journey. Plus it's your one-stop shop to turning bragging rights on your system into money back in your pocket.

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# YOUR SOLAR SYSTEM

Your system is designed to save you money by offsetting your power consumption from your utility company. See how your system will produce power below.

#### 12.000 kW

#### 18,845 kWh 21,890 kWh

System size

Year 1 system production

Annual usage



619 Bridge Way Ln Naples, FL 34108

32 X LG ELECTRONICS LG375Q1C-V5

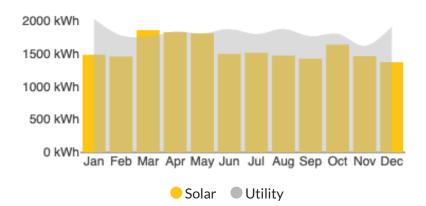
Panels

ENPHASE ENERGY

Inverters

86% Offset

Solar Production vs. Energy Consumption



\*Savings and system production will vary based on final design, utility rates, and household energy usage. The actual savings vary based on a number of factors, including weather, shading from growing trees, damage to system components, your future electricity use, and the fluctuation of the price of electricity in your utility district.

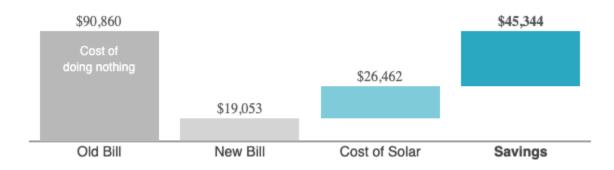
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#### **YOUR COST BREAKDOWN**

Over 25 years, you will have saved:

\$45,344



#### **PAYMENT\***

#### **COST BREAKDOWN\***

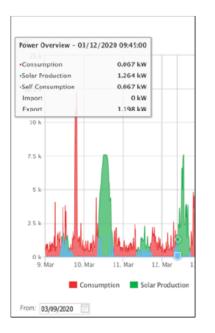
Monthly Solar Payment	\$0	Payment	\$35,760
Monthly Energy Payment (Yr 1)	<b>\$30</b> (\$0 + \$30)	- Available Incentives	\$9,298
Initial Payment	\$0	Net System Cost	\$26,462

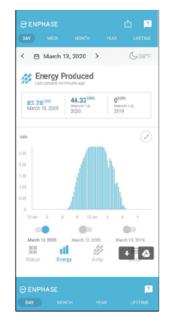
The first monthly payment is due approximately 60 days after installation. The monthly payment for the first 18 months (includes the first 17 payments) (the "Initial Period") assumes that you will pay down the loan during the Initial Period by 26%. If you make such aggregate principal payments during the Initial Period, your payments after the Initial Period will remain the same as during the Initial Period. If during the Initial Period you pay a principal amount less than 26% of your loan, your monthly payment after the Initial Period will be increased to amortize the remaining principal balance (which would be greater than the originally assumed amount). Conversely, if during the Initial Period you pay a principal amount greater than 26%, your payments after the Initial Period will be reduced to reflect the lower principal balance than originally assumed for the balance of the term. Please review the details of your loan, including the payment amounts, provided in your loan agreement. This is not an offer for financing nor a commitment to lend. You must apply directly with the lender. Financing is subject to underwriting and approval. Your actual available terms and rates may vary. Incentives and tax savings are estimates, intended only for illustration purposes, and are not guaranteed.



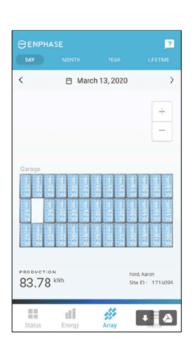
## MONITORING YOUR SYSTEM

Keep an eye on your system & we will too.















# **ENVIRONMENTAL IMPACT**

Over the next 25 years your system will have saved:



CO<sub>2</sub> from 338 tons of coal



Driving a car 829,107 miles



399 acres of forest



## **ASSUMPTIONS**

Utility Assumptions		Equipment	
Utility	Florida Power & Light Co	Panels	32 x LG Electronics LG375Q1C-V5
Rate Schedule	Residential - RS-1	Inverters	32 x Enphase Energy
Post-Solar Rate Schedule	Custom Rate -	System Nameplate	IQ7PLUS-72-2-US 12.000 kW
Current Avg. Utility Bill	\$182	Annual Production Degradation	0.30%
Avg. Monthly Usage	1,824.17 kWh	Estimated Installation Date	2020-11-08
Annual Usage	21,890 kWh		
Utility Rate Increase*	3.99%		

#### Incentives & Tax Savings

Federal Tax Credit (ITC)	Option A <sub>Cash</sub> \$9,298
Solar Cash Rebates	\$0
State Tax Credits	\$0
Performance-based Incentives	\$0
Renewable Energy Credits	\$0

\*Utility payments will vary based on local rates and rate changes. Local rates are subject to change.



## **NEXT STEPS**

Below are the steps we will take to get you set up with your solar system.

